

# THE GHOST CEO SEMINAR SERIES

Presents

## The 10 Deadly Sins of Negotiation

- *Does the thought of negotiating leave a cold pit in your stomach?*
- *Do you always feel like you never get what you want out of any negotiation?*
- *Do you always give too much away or make less money than you want?*

Negotiations are a necessary process in life. It is the system that allows two or more parties to come together and work out an arrangement. Many business people complain that they are poor negotiators. In this session we will discuss the common pitfalls of negotiation and how to navigate around them, so you do come away with what you want.

**When: Tuesday September 25th, 6 - 7 pm**

**Where: Boardroom, 744 West Hastings, Vancouver**

**Price: \$49 + GST**

**Last time we ran this, it sold out fast, so register quickly!**

Please register by sending an email to [info@fmwalsh.com](mailto:info@fmwalsh.com)  
**Pre-registration is required. Seating limited to 10 people per session.**

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